

# Monash Youth Music Festival

# SPONSORSHIP PROSPECTUS

# INVESTOR OPPORTUNITIES 2023

ABN 50 180 889 325
Waverley Music Eisteddfod Inc.
PO Box 121 Mount Waverley VIC 3149
www.monashyouthmusicfestival.com.au



# **CONTENTS**

| The Monash Youth Music Festival                 |    |
|---|----|
| Festival Background                             |    |
|   |    |
| 2019 Attendance                                 | 3  |
| Sponsorship Overview                            | 4  |
| Sponsorship Opportunities                       | 5  |
| Exclusive Platinum Sponsor: \$10,000            | 5  |
| Gold Sponsor: \$5,000                           | 7  |
| Silver Sponsors: \$2,000                        | 8  |
| Bronze Sponsors: \$500                          | 9  |
| Single Section Sponsor – Prizes and Awards      | 10 |
| Promotional Marketing Materials - Examples      | 11 |
| Festival Schedule (online downloadable booklet) | 11 |
| Festival Programme cover (A4)                   | 11 |
| Festival e-News                                 | 11 |
| Website Sponsors page                           | 11 |
| Website Header                                  | 11 |
| Website footer                                  | 11 |
| Sponsor Banners                                 | 11 |
| Contact Us                                      | 12 |



# The Monash Youth Music Festival

The Waverley Music Eisteddfod, born in the city of Waverley in 1979, celebrated its 40th Anniversary in 2018 as the Monash Youth Music Festival.

Countless internationally respected musicians, such as Eddie Perfect, Ian Munro, Slava Grigoryan, Kennedy, Danielle De Niese, Xanthoudakis, Christopher Busietta, Nathan Lay, Suzanne Shakespeare, Jenna Roubos. members of the Benaud Trio (Amir Farid, Lachlan Bramble and Ewen Bramble), and so many others performing or working with orchestras and opera houses here and overseas have competed at the Waverley Music Eisteddfod.

An aspiring musician needs live performance **experience** with an audience to succeed, which lessons and practice alone simply cannot give, and this is what we have done for over 40 years.

# **Festival Background**

The Waverley Music Eisteddfod was established by Waverley Councillor Howard Friee and his piano teacher wife, **Frances** in 1978. Howard had a vision to give the city a **premier music eisteddfod** on par with those of the cities of Dandenong, Footscray, Mordialloc, Manningham, and Ringwood. At the time there was at least one music eisteddfod every week, and eisteddfod announcements and results were published in major newspapers.



Singers from Three States in Mobil Quest First Night

A Sydney soprano, a Brisbane baritone and a tenor from Melbourne will contest the first heat of the Mobil Quest, which opens from BB next Sunday night, April 3, at 1,30. The winner will go on to the semi-finals to be held later this year.

All competitors will have later this year.

All competitors will have batton of Hector Grawlow of the Australian of the Modey, from Pagliacel's Leon-ford the Modey from Pagliacel's Leon-ford the Full orchestra, and The Modey from Pagliacel's Leon-ford the Full orchestra, and The Modey from Pagliacel's Leon-ford the Modey fro

Only four of at least fifty Melbourne and metropolitan eisteddfods still exist today, and one of these is the Monash Youth Music Festival.



# **Locking horns at gig**

#### Competition | Tim Michell

YOUNG musicians such as Philip Tan are eagerly awaiting this year's Waverley Music Eisteddfod.

The Huntingtower school student has been rehearsing regularly on his french horn to ensure he is ready for solo and group per-

Philip is expected to be joined by hundreds f other students for the 34th edition of the

eisteddfod on August 18. The 17-year-old said he was looking forward to performing alongside other aspiring musicians from across Monash. "It can be pretty intimidating and nerve-racking, but it's also very enjoyable at the same time," Philip said. "These sort of events are really helpful for

us as students to get to perform under pressure, get feedback and take that knowledge into exams later in the year

He said he started playing the french horn

He said he started playing the french horn four years ago.
"I started off playing piano, which was my first instrument," Philip said.
"But when I wanted to take on a second instrument I wasn't sure which one to choose, so the school picked it for me."
Details: waverleyme.com.au

With the support of the City of Monash and our generous Sponsors, we have worked hard to continue Howard and Frances Friee's vision to this day to become one of the most important Music Festivals for youth in Melbourne.

With over fifty sections across six competitive disciplines (Choral, Ensemble, Piano, Strings, Vocal and Wind) and two non-competitive disciplines (including "Mini Recitals" to welcome children new to eisteddfods and the VCE Music Performance Recitals), there is something for everyone!

It is not surprising that pre-COVID, this **festival** drew over 1,000 young musicians to the City of **Monash** during the Festival Fortnight each August.

You too can be part of the City of Monash's premier youth music Festival that helps develop tomorrow's stars, and that draws families from all over Melbourne to the City of Monash's local restaurants, shops, galleries, parks and other attractions.



# 2019 Attendance









Took part in

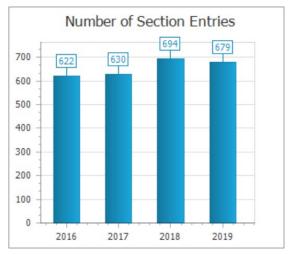
46
events



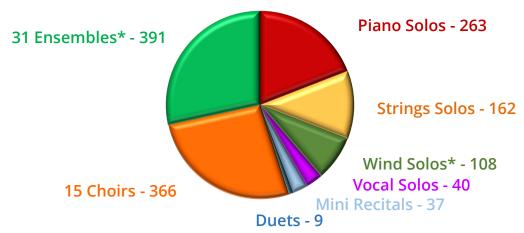


### **Pre-COVID19 - Total Participants and Total Entries Per Year**





#### 2019 - Number Of Participants In Each Discipline



<sup>\*</sup>Includes Recorder solos and ensembles



# **Sponsorship Overview**

| Morash Youth<br>Music Festival                          | PLATINUM<br>\$10,000<br>1 AVAILABLE   | GOLD<br>\$5,000<br>4 AVAILABLE                                   | SILVER<br>\$2,000<br>8 AVAILABLE                                | S500 UNLIMITED                     |
|---|---|--|---|------------------------------------|
| Website Banner customised with your branding            | ✓   |  |   |                                    |
| Website Sponsors Page listing                           | ✓<br>(Premium placing)  | ✓  | ✓   | ✓                                  |
| Website footer with your logo                           | ✓   | ✓  | ✓   |                                    |
| Festival Schedule                                       | Branding on front<br>cover + full page ad<br>on back cover                  | Full page ad   | Half page ad  | Logo and company name              |
| Naming rights for your choice of Discipline             | ✓   |  |   |                                    |
| MYMF email campaign with your logo in footer            | ✓   | ✓  | ✓   | ✓                                  |
| Sponsor banners 2m x 0.8m – individual and sponsor list | Company name and logo on individual banner                                  | Name on<br>Sponsors list<br>banner                               | Name on<br>Sponsors list<br>banner                              | Name on<br>Sponsors list<br>banner |
| Festival Programme (full colour gloss printed)          | Branding on front<br>cover + full page ad<br>on back cover                  | Full page ad   | Half page ad  | Logo and company name              |
| MC announcements  | Your company is introduced at start of every session across all disciplines | Your company is<br>mentioned at<br>start of selected<br>sessions | Your company is<br>mentioned at<br>start of selected<br>session | <b>✓</b>                           |
| Festival Family Season Pass                             | 10  | 5  | 2   | 1                                  |

Your investment will be seen by a captive audience of over 1,000 families and over 1,800 subscribers.





# **Sponsorship Opportunities**

## **Exclusive Platinum Sponsor: \$10,000**

#### [1 only]

#### **Pre-Festival benefits**

**Logo and/or company name** and **Platinum Sponsorship** acknowledgement prominently displayed on **all marketing collateral** produced in the lead up to the Festival including:

- **Website** from moment of payment, throughout the Festival until end of March the following year, your logo and/or your company name remain exclusively and prominently placed on our website's **banner** and in the **footer** on **each page**.
- Festival Schedule
  - Your logo and branding on the cover of the downloadable Festival Schedule booklet.
  - Full page advert on back cover of Festival Schedule booklet.
- **Email marketing campaign** (monthly colourful **MYMF e-News** in the 4 months leading up to the Festival to approximately 1,400 e-mail subscribers) your branding will appear exclusively in the header and in prominently in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- Section Sponsorship and Naming Rights for your choice of Discipline.
- Acknowledgement as the Platinum Sponsor through any of MYMF's social media platforms (Facebook, etc.) promoting our Festival.

#### **Festival Branding Benefits**

- **Corporate sponsorship banners** 1 x pull up banner exclusively for you to be displayed prominently near performer(s).
- 2 x pull up banners (one to be displayed at registration desk and one to be displayed prominently near performer(s). Your logo and/or company name will be listed at the top of each banner.
- **Festival Programme** Approximately 500 700 Festival Programs are sold at the door during the Festival, and this programme is usually the **only reading material** audience members have during performance sessions!
  - Your logo and "[Your Company Name] Presents" on front cover of Festival
     Programme.
  - Full page advert on the back page of Festival Programme.
  - Naming rights for your sponsored discipline and sections.
- **Opportunity** to showcase your products or services at the event through a trade display or product demonstration in the foyer (set up and management of the display will be the responsibility of the sponsor). You may also bring your own banner(s) if you wish to be displayed near the Registration desk and/or on stage.
- **Opportunity** to provide marketing collateral, giveaways at the Festival for guests/audience (at the sponsors own cost). The use of a brochure stand is allowed.

#### **Festival Tickets**

10 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.











#### **Stage Benefits**

- **MC acknowledgement** and brief description of the Platinum Sponsor at the start of every session and again during Adjudicator deliberation time at the conclusion of the session.
- **Photo opportunity** when presenting prizes and awards for your sponsored section (see above)
- **Pull up banner display** on side of stage (as described above under Branding Benefits)
- If on-stage screen is available, we can arrange for your company name and logo to appear.

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a framed Certificate of Appreciation.





# Gold Sponsor: \$5,000

(4 available)

#### **Pre-Festival benefits**

**Logo and/or company name** and **Gold Sponsorship** acknowledgement displayed under "Gold Sponsor" on all marketing collateral produced in the lead up to the Festival including:

- **Website** from moment of payment, throughout the Festival until end of March the following year, your logo and/or your company name remain prominently in place near the top of the Sponsors list under Platinum Sponsor.
- **Festival Schedule** Your quarter page ad **inside front cover** of the downloadable Schedule and printed Schedule booklet as **Gold Sponsor**.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,400 e-mail subscribers) your logo and/or company name will appear prominently in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- **Section Sponsorship** of your choice of one section not already taken by Platinum or Single Section Sponsor.
- **Acknowledgement as the Gold Sponsor** through any of MYMF's **social media platforms** (Facebook, etc.) promoting our Festival.

#### **During Festival - Branding Benefits**

- **Corporate sponsorship banners** 4 x pull up banners (one to be displayed at each registration desk, one on stage in the Performing Arts Centre and one in the Orchestral Room. Your logo and/or company name will be listed **as Gold Sponsor** near the top of each banner.
- **Festival Programme** Approximately 500 700 Festival Programs are sold at the door during the Festival, and this programme is the only reading material audience members usually have during performance sessions!
  - your logo and/or your company name inside front cover of Festival Programme as Gold Sponsor.
  - Full page advert elsewhere in the Festival Programme.
- **Opportunity** to provide marketing collateral, giveaways at the Festival for guests/audience (at the sponsors own cost). The use of a brochure stand is allowed.

#### **Festival Tickets**

• 6 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.

#### **Stage Benefits**

- MC acknowledgement of the Gold Sponsors in the welcome speech and again during Adjudicator deliberation time at the conclusion of the session.
- **Photo opportunity** when presenting prizes and awards for **your sponsored section** (see above)
- Pull up banner display on side of stage (as mentioned previously under Branding Benefits)

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a framed Certificate of Appreciation



## Silver Sponsors: \$2,000

#### [8 available]

#### **Pre-Festival benefits**

**Logo and/or company name** and **Silver Sponsorship** acknowledgement displayed under Gold Sponsors on all marketing collateral produced in the lead up to the Festival including:

- **Website** from moment of payment, throughout the Festival until end of March the following year, your logo and/or your company name remain in place in the Sponsors list under Silver Sponsor.
- **Festival Schedule** Your 1/2 page ad will be listed inside downloadable booklet and acknowledgement as **Silver Sponsor**.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,400 e-mail subscribers) your logo and/or company name will appear in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- **Section Sponsorship** of your choice of one section not already taken by Platinum or Gold Sponsor.
- **Acknowledgement as the Silver Sponsor** through any of MYMF's **social media platforms** (Facebook, etc.) promoting our Festival.

#### **During Festival - Branding Benefits**

- **Corporate sponsorship banners** 2 x pull up banners (one to be displayed at the registration desk, and one in the Orchestral Room near the MC. Your logo and/or company name will be listed **as Silver Sponsor** on each banner.
- **Festival Programme** Approximately 500 700 Festival Programs are sold at the door during the Festival, and this programme is the only reading material audience members usually have during performance sessions!
  - your logo and/or your company name inside Festival Programme as Silver Sponsor.
  - Half page advert inside Festival Programme.

#### **Festival Tickets**

• 4 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.

#### **Stage Benefits**

- MC acknowledgement of the Silver Sponsors in the welcome speech and again during Adjudicator deliberation time at the conclusion of the session.
- Photo opportunity when presenting prizes and awards for your sponsored section (see above)
- Pull up banner display on side of stage (as mentioned previously under Branding Benefits)

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a framed Certificate of Appreciation



## **Bronze Sponsors: \$500**

#### **Benefits**

Your Company Name will be included on:

- Website -Included on the Sponsors page.
- Festival Schedule -downloadable document from our website.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,400 e-mail subscribers) your logo and/or company name will appear in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- **Section Sponsorship** of your choice of one section not already taken by Platinum, Gold, Silver or Single Section Sponsor.
- Acknowledgement through any of MYMF's social media platforms (Facebook, etc.) promoting our Festival.

#### **During Festival**

- **Festival Programme** Approximately 500 700 Festival Programs are sold at the door during the Festival, and this programme is the only reading material audience members usually have during performance sessions!
  - your company name will be listed on a Sponsors page in Festival Programme.

#### **Festival Tickets**

• 2 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.

#### **Stage Benefits**

- MC acknowledgement of Sponsors of the section they have sponsored at introduction and during Adjudicator deliberation time at the conclusion of the session.
- Photo opportunity when presenting prizes and awards for your sponsored section (see above)

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a Certificate of Appreciation



# Single Section Sponsor - Prizes and Awards

Your choice of available sections within the Choirs, Ensembles, Piano, Strings, Vocal and Wind, Discipline(s). For sections with cash prizes, your sponsorship amount must at least cover the cost of the total cash prize pool.

Refer to our latest Schedule for available Sections and Prizes.

#### **Pre-Festival benefits**

Your Company Name will be included on:

- **Website** on the Sponsors page.
- **Festival Schedule** –downloadable document with your sponsorship name in your chosen Section.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,400 e-mail subscribers) your company name will appear in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).

| Dur | ing | <b>Festival</b> |
|-----|-----|-----------------|
|     | 0   |                 |

• **Festival Programme** - Approximately 500 – 700 Festival Programs are sold during the Festival. **Your Company Name** will appear in the Festival Programme directly under the Section Title.

#### **Stage Benefits**

- Your trophy or prize will be displayed on stage near the performers throughout the section.
- MC acknowledgement of your prize in the welcome speech and again during Adjudicator deliberation time at the conclusion of the session.
- Photo opportunity when presenting prizes and awards for your sponsored section (see above)

#### Festival Tickets

1 x Complimentary VIP Family Season Ticket for access to all Festival sessions for the entire Festival.

#### Post-Festival Benefits

• **Website** – from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)

Acknowledgement with a Certificate of Appreciation.





## **Promotional Marketing Materials - Examples**

#### Festival Schedule (online downloadable booklet)

- Platinum sponsor logoand/or company name on front page plus full page ad on back page, or any page of your choice
- Gold Sponsor full page ad within pages
- Silver **Sponsor** ½ page ad within pages
- Section Sponsor's logo and/or name on Section Description

#### **Festival Programme cover (A4)**

- Platinum Sponsor logo and/or "[Your Company Name] Presents" on front cover of Festival Programme.
- Platinum Sponsor Full page advert on the back page of Festival Programme.
- Gold Sponsor logo and company name inside front cover of Festival Programme.
- Gold Sponsor full page advert within Festival Programme.
- Section Sponsor naming rights ie [Your Company Name] Trophy

#### **Festival e-News**

Our colourful and informative e-newsletter goes to over 1,400 subscribers, every March, April May and June in lead up to Festival with an excellent **open rate well above the industry average**.

#### **Website Sponsors page**

All sponsors are listed on the website Sponsors page at

www.monashyouthmusicfestival.com.au/sponsors.

#### **Website Header**

Co-branding of website banner is reserved for Platinum Sponsor.

#### Website footer

The dynamic website footer image carousel is reserved for Platinum, Gold, Silver and Bronze sponsors, size of footer image is proportionate to sponsorship package.

### **Sponsor Banners**

Our retractable banner stands are 2 metres high and are positioned in the foyer near the Registrar's desk and on stage. All current sponsors are listed each year.

The Platinum Sponsor is also entitled to an individual banner to be placed on stage.











## **Contact Us**

Platinum, Gold, Silver and Bronze Sponsorship opportunities are strictly limited through our Sponsorships Coordinator.

Expose your company to a captive audience during the 2023 Monash Youth Music Festival!

Be part of the City of Monash's premier youth music event that helps develop tomorrow's stars today, and that draws families from all over Melbourne to the City of Monash. Apply for a sponsorship today to secure your spot!

#### **Sponsorships Coordinator**

Contact us through our MYMF website, phone or email.

<u>monashyouthmusicfestival.com.au/contact-us</u>

**\( \)**: 0434 071 215

waverleyme@gmail.com

#### **Direct Debit Details**

Waverley Music Eisteddfod Inc.

ABN 50 180 889 325

PO Box 121 Mount Waverley VIC 3149

Bendigo Bank BSB No. 633108

Account No. 130830052.

# Become a Partner with the Monash Youth Music Festival and support the STARS OF THE FUTURE!

