

Monash Youth Music Festival

SPONSORSHIP PROSPECTUS

INVESTOR OPPORTUNITIES 2024

ABN 50 180 889 325
Waverley Music Eisteddfod Inc.
PO Box 121 Mount Waverley VIC 3149
www.monashyouthmusicfestival.com.au



CONTENTS

The Monash Youth Music Festival	2
Festival Background	2
2023 MYMF Attendance	3
Growth of Solo Participants	3
Participant Break-down	3
Sponsorship Overview	4
Sponsorship Opportunities	5
Exclusive Platinum Sponsor: \$10,000	5
Gold Sponsor: \$5,000	7
Silver Sponsors: \$2,000	8
Bronze Sponsors: \$600	9
In-Kind Sponsor	10
Promotional Marketing Materials - Examples	11
Festival Schedule (online downloadable booklet)	11
Festival Programme cover (A4)	11
Festival e-News	11
Website Sponsors page	11
Website Header	11
Website footer	11
Sponsor Banners	11
Contact Us	12



The Monash Youth Music Festival

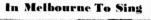
The Waverley Music Eisteddfod, born in the city of Waverley in 1979, celebrated its 40th Anniversary in 2018 as the Monash Youth Music Festival.

Countless internationally respected musicians, such as Eddie Perfect, Ian Munro, Slava Grigoryan, Danielle De Niese, Elena Xanthoudakis, Suzanne Shakespeare, and members of the Benaud Trio, working with orchestras and opera houses here and overseas have competed at the Waverley Music Eisteddfod.

Lessons and practice alone cannot give an aspiring musician the live performance experience they need to succeed. We have provided this service for over 40 years.

Festival Background

The Waverley Music Eisteddfod was established by Waverley Councillor Howard Friee and his piano teacher wife, Frances in 1978. Howard had a vision to give the city a **premier music eisteddfod** on par with those of the cities of Dandenong, Footscray, Mordialloc, Manningham, and Ringwood. At the time there was at least one music eisteddfod every week, and eisteddfod announcements and results were published in major newspapers.





Singers from Three States in Mobil Quest First Night



In 1994, 53 suburban Melbourne municipalities were reduced to 26. The City of Waverley was amalgamated into the City of Monash.

There was once over fifty Melbourne and metropolitan eisteddfods. Only four exist today, including the Monash Youth Music Festival.



Locking horns at gig

Competition | Tim Michell

YOUNG musicians such as Philip Tan are eagerly awaiting this year's Waverley Music Eisteddfod.

The Huntingtower school student has been rehearsing regularly on his french horn to ensure he is ready for solo and group per-

Philip is expected to be joined by hundreds f other students for the 34th edition of the

eisteddfod on August 18. The 17-year-old said he was looking forward to performing alongside other aspiring musicians from across Monash. "It can be pretty intimidating and nerve-racking, but it's also very enjoyable at the same time," Philip said. "These sort of events are really helpful for

us as students to get to perform under pressure, get feedback and take that knowledge into exams later in the year

He said he started playing the french horn

He said he started playing the french horn four years ago.
"I started off playing piano, which was my first instrument," Philip said.
"But when I wanted to take on a second instrument I wasn't sure which one to choose, so the school picked it for me."
Details: waverleyme.com.au

With the support of the City of Monash and our generous Sponsors, we have worked hard to continue Howard and Frances Friee's vision to this day to become one of the most important Music Festivals for youth in Melbourne.

With over fifty sections across six competitive disciplines (Choral, Ensemble, Piano, Strings, Vocal and Wind) and two non-competitive disciplines (including "Mini Recitals" to welcome children new to eisteddfods and the VCE Music Performance Recitals), there is something for everyone!

It is not surprising that pre-COVID, this **festival** drew over 1,000 young musicians to the City of **Monash** during the Festival Fortnight each August.

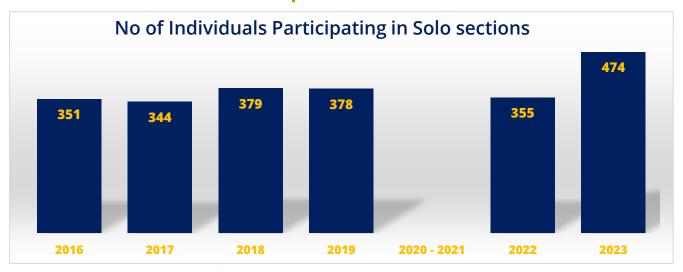
You too can be part of the City of Monash's premier youth music Festival that helps develop tomorrow's stars, and that draws families from all over Melbourne to the City of Monash's local restaurants, shops, galleries, parks and other attractions.



2023 MYMF Attendance

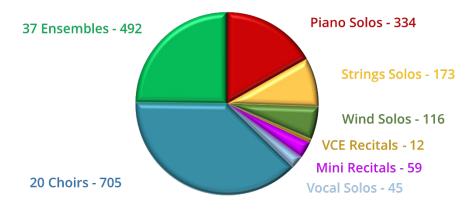


Growth of Solo Participants



Participant Break-down*

2023 - Number Of Participants In Each Discipline*



^{*}A participant may enter more than one section.



Sponsorship Overview

Monash Youth Music Festival	PLATINUM \$10,000 1 AVAILABLE	GOLD \$5,000 4 AVAILABLE	SILVER \$2,000 8 AVAILABLE	BRONZE \$600 UNLIMITED
Website Banner customised with your branding	✓			
Website Sponsors Page listing	✓ (Premium placing)	✓	✓	✓
Website footer with your logo	✓	✓	✓	
Festival Schedule	Branding on front cover + full page ad on back cover	Full page ad	Half page ad	Logo and company name
Naming rights for your choice of Discipline	✓			
MYMF email campaign with your logo in footer	✓	✓	✓	✓
Sponsor banners 2m x 0.8m – individual and sponsor list	Company name and logo on individual banner	Name on Sponsors list banner	Name on Sponsors list banner	Name on Sponsors list banner
Festival Programme (full colour gloss printed)	Branding on front cover + full page ad on back cover	Full page ad	Half page ad	Logo and company name
MC announcements	Your company is introduced at start of every session across all disciplines	Your company is mentioned at start of selected sessions	Your company is mentioned at start of selected session	✓
Festival Family Season Pass	10	5	2	1

Your investment will be seen by a captive audience of over 1,000 families and over 1,800 subscribers.





Sponsorship Opportunities

Exclusive Platinum Sponsor: \$10,000

[1 only]

Pre-Festival benefits

Logo and/or company name and **Platinum Sponsorship** acknowledgement prominently displayed on **all marketing collateral** produced in the lead up to the Festival including:

- **Website** from moment of payment, throughout the Festival until end of March the following year, your logo and/or your company name remain exclusively and prominently placed on our website's **banner** and in the **footer** on **each page**.
- Festival Schedule
 - Your logo and branding on the front cover of the downloadable Festival Schedule booklet.
 - Full page advert on back cover of Festival Schedule booklet.
- **Email marketing campaign** (monthly colourful **MYMF e-News** in the 4 months leading up to the Festival to approximately 1,600 e-mail subscribers) your branding will appear exclusively in the header and in prominently in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- Section Sponsorship and Naming Rights for your choice of Discipline.
- Acknowledgement as the Platinum Sponsor through any of MYMF's social media platforms promoting our Festival.

Festival Branding Benefits

- **Corporate sponsorship banners** 1 x pull up banner exclusively for you to be displayed prominently on stage near performers.
- 2 x pull up banners (one to be displayed at registration desk and one to be displayed prominently on stage near performers. Your logo and/or company name will be listed at the top of each banner.
- **Festival Programme** Approximately 800 Festival Programs are sold at the door during the Festival, and this programme is usually the **only reading material** audience members have during performance sessions!
 - Your logo and "[Your Company Name] Presents" on front cover of Festival Programme.
 - Full page advert on the back page of Festival Programme.
 - Naming rights for your selected discipline and sections.
- **Opportunity** to showcase your products or services at the event through a trade display or product demonstration in the foyer (set up and management of the display will be the responsibility of the sponsor). You may also bring your own banner(s) if you wish to be displayed near the Registration desk and/or on stage.
- **Opportunity** to provide marketing collateral, giveaways at the Festival for guests/audience (at the sponsors own cost). The use of a brochure stand is allowed.

Festival Tickets

10 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.











Stage Benefits

- **MC acknowledgement** and brief description of the Platinum Sponsor at the start of every session and again during Adjudicator deliberation time at the conclusion of the session.
- **Photo opportunity** when presenting prizes and awards for your sponsored section (see above)
- **Pull up banner display** on side of stage (as described above under Branding Benefits)
- If on-stage screen is available, we can arrange for your company name and logo to appear.

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a **framed Certificate of Appreciation**.





Gold Sponsor: \$5,000

(4 available)

Pre-Festival benefits

Logo and/or company name and **Gold Sponsorship** acknowledgement displayed under "Gold Sponsor" on all marketing collateral produced in the lead up to the Festival including:

- **Website** from moment of payment, throughout the Festival until end of March the following year, your logo and/or your company name remain prominently in place near the top of the Sponsors list under Platinum Sponsor.
- **Festival Schedule** Your half page ad in the downloadable Schedule as **Gold Sponsor**.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,600 e-mail subscribers) your logo and/or company name will appear prominently in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- **Section Sponsorship** of your choice of one section not already taken by Platinum or Single Section Sponsor.
- Acknowledgement as the Gold Sponsor through any of MYMF's social media platforms promoting our Festival.

During Festival - Branding Benefits

- **Corporate sponsorship banners** 3 x pull up banners (one to be displayed at the registration desk, one on main stage on Ensembles Day and Choral Day, and one in the Orchestral Room during solo performances. Your logo and/or company name will be listed **as Gold Sponsor** near the top of each banner.
- **Festival Programme** Approximately 800 Festival Programs are sold at the door during the Festival, and this programme is virtually the only reading material audience members have during performance sessions!
 - Your logo and/or your company name in the Festival Programme, listed under Gold Sponsor.
 - Full page advert inside the Festival Programme.
 - Your company name will be on your selected Section Award.
- **Opportunity** to provide marketing collateral, giveaways at the Festival for guests/audience (at the sponsors own cost). The use of a brochure stand is allowed.

Festival Tickets

• 6 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.

Stage Benefits

- MC acknowledgement of the Gold Sponsors in the welcome speech and again during Adjudicator deliberation time at the conclusion of the session.
- **Photo opportunity** when presenting prizes and awards for **your sponsored section** (see above)
- Pull up banner display on side of stage (as mentioned previously under Branding Benefits)

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a framed Certificate of Appreciation



Silver Sponsors: \$2,000

[8 available]

Pre-Festival benefits

Logo and/or company name and **Silver Sponsorship** acknowledgement displayed under Gold Sponsors on all marketing collateral produced in the lead up to the Festival including:

- **Website** from moment of payment, throughout the Festival until end of March the following year, your logo and/or your company name remain in place in the Sponsors list under Silver Sponsor.
- Festival Schedule Your quarter page ad in the downloadable Schedule as Silver Sponsor
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,600 e-mail subscribers) your logo and/or company name will appear in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- **Section Sponsorship** of your choice of **one section** not already taken by Platinum or Gold Sponsor with your name as on the Award.
- Acknowledgement as the Silver Sponsor through any of MYMF's social media platforms promoting our Festival.

During Festival - Branding Benefits

- **Corporate sponsorship banners** 2 x pull up banners (one to be displayed at the registration desk, and one in the Orchestral Room near the MC. Your logo and/or company name will be listed **as Silver Sponsor** on each banner.
- **Festival Programme** Approximately 800 Festival Programs are sold at the door during the Festival, and this programme is virtually the only reading material audience members have during performance sessions!
 - Your logo and/or your company name inside Festival Programme as Silver Sponsor.
 - Half page advert inside Festival Programme
 - Your company name will be on your selected Section Award.

Festival Tickets

4 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.

Stage Benefits

- MC acknowledgement of the Silver Sponsors in the welcome speech and again during Adjudicator deliberation time at the conclusion of the session.
- Photo opportunity when presenting prizes and awards for your sponsored section (see above)
- Pull up banner display on side of stage (as mentioned previously under Branding Benefits)

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a framed Certificate of Appreciation



Bronze Sponsors: \$600

Benefits

Your Company Name will be included on:

- Website -Included on the Sponsors page.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,600 e-mail subscribers) your logo and/or company name will appear in the Sponsors list in the footer of each issue (see Promotional Marketing Examples below).
- **Section Sponsorship** of your choice of **one section** not already taken by Platinum, Gold or Silver Sponsor with your name as on the Award in the **Festival Schedule**.
- **Acknowledgement** through any of MYMF's social media platforms promoting our Festival.

During Festival

- **Festival Programme** Approximately 800 Festival Programs are sold at the door during the Festival, and this programme is virtually the only reading material audience members have during performance sessions!
 - Your company name will be listed on the Sponsors page in Festival Programme
 - Your company name will be on your Section Award.

Festival Tickets

• 2 x Complimentary VIP Family Season Tickets for access to all Festival sessions for the entire Festival.

Stage Benefits

- MC acknowledgement of Sponsors of the section they have sponsored at introduction and during Adjudicator deliberation time at the conclusion of the session.
- Photo opportunity when presenting prizes and awards for your sponsored section (see above)

- **Website** from moment of payment and continues for duration of Festival, remaining in place until end of March the following year (as described above in Pre-Festival Benefits)
- Acknowledgement with a Certificate of Appreciation



In-Kind Sponsor

Do you have goods or services to offer that we may need to run or facilitate our Festival? For example, does your business provide:

- Catering?
- Printing services?
- Signage, such as A-frames?
- Banners?
- Trophies, plaques or other items that can be used as prizes?
- Venue hire?
- Other items?

An in-kind sponsor will be proportionately acknowledged as per below.

Festival benefits

The words "The [Goods or services] kindly donated by [your company name]" will be included here:

- **Website** on the Sponsors page.
- Festival Schedule if your sponsorship is received before the Festival Schedule is posted in mid April.
- **Email marketing campaign** (monthly colourful e-news in the 4 months leading up to the Festival to approximately 1,600 e-mail subscribers) your company name will appear in the Sponsors list in the footer of each issue.
- Festival Programme Approximately 800 Festival Programs are sold during the Festival.
- **Website** from moment of donation and continues for duration of Festival, remaining in place until end of March the following year.

Acknowledgement with a Certificate of Appreciation.



Promotional Marketing Materials - Examples

Festival Schedule (online downloadable booklet)

- Platinum sponsor logo and/or company name on front page plus full-page ad on back page, or any page of your choice
- Gold Sponsor full page ad within pages
- Silver **Sponsor** ½ page ad within pages
- Section Sponsor's logo and/or name on Section Description

Festival Programme cover (A4)

- Platinum Sponsor your name and branding on front cover of Festival Programme.
- Platinum Sponsor **Full page advert** on the back page of Festival Programme.
- Gold Sponsor full page advert within Festival Programme.
- Section Sponsor naming rights ie [Your Company Name] Trophy

Festival e-News

Our colourful and informative e-newsletter goes to over 1,400 subscribers, every March, April May and June in lead up to Festival with an excellent **open rate well above the industry average**.

Website Sponsors page

All sponsors are listed on the website Sponsors page at

www.monashyouthmusicfestival.com.au/sponsors.

Website Header

Co-branding of website banner is reserved for Platinum Sponsor.

Website footer

The dynamic website footer image carousel is reserved for Platinum, Gold, Silver and Bronze sponsors, size of footer image is **proportionate to sponsorship package**.

Sponsor Banners

Our retractable banner stands are 2 metres high and are positioned in the foyer near the Registrar's desk and on stage. All current sponsors are listed each year.

The Platinum Sponsor is also entitled to an individual banner to be placed on stage.











Contact Us

Platinum, Gold, Silver and Bronze Sponsorship opportunities are strictly limited through our Sponsorships Coordinator.

Expose your company to a captive audience during the 2024 Monash Youth Music Festival!

Be part of the City of Monash's premier youth music event that helps develop tomorrow's stars today, and that draws families from all over Melbourne to the City of Monash. Apply for a sponsorship today to secure your spot!

Sponsorships Coordinator

Contact us through our MYMF website, phone or email.

\(\): 0434 071 215

waverleyme@gmail.com

Direct Debit Details

Waverley Music Eisteddfod Inc.

ABN 50 180 889 325

PO Box 121 Mount Waverley VIC 3149

Bendigo Bank BSB No. 633108

Account No. 130830052.

Become a Partner with the Monash Youth Music Festival and support the STARS OF THE FUTURE!

